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Apostolos Gkoutzinis is an international capital markets lawyer and head of the European capital markets practice of Shearman & Sterling. Apostolos is recognized as one of the leading lawyers in the international capital markets and has represented issuers, sponsors and underwriters in a wide variety of corporate and leveraged buy-out high yield bond offerings, recapitalizations, liability management transactions, initial public offerings and other corporate transactions. In addition to his international work in Europe and the Middle East, Apostolos is also widely recognized as one of the leading international lawyers in respect of matters relating to Greece. He has represented the issuers or the underwriters in most of the international and cross-border equity and debt offerings by Greek issuers, Piraeus Bank, Eurobank, PPC S.A., Aegean Airlines, Titan Cement, Motor Oil, Intralot, Wind Hellas, FAGE Dairy, Emma Delta and OPAP S.A., Yioula Glassworks, TIM Hellas, Frigoglass S.A., Pangea Real Estate to name only a few.

Apostolos holds an LL.M. from Harvard Law School, a Ph.D. and an LLM from the University of London, and is a national scholar of the Law School of the Aristotle University of Thessaloniki. He was a Banking Law Scholar for Greece's prestigious National Scholarship Foundation for the years 1999-2003 and a Fulbright Scholar at Harvard Law School for 2004-2005. He started his career as an associate professor of law at the University of London and moved to private practice with Shearman & Sterling in 2005. He has published numerous books and articles on matters of international capital markets regulation and his latest book on Liability Management in Capital Markets Transactions is published by the University of Cambridge. Apostolos is a visiting professor and frequent speaker in the institutes and universities around the world on matters of international capital markets regulation. Apostolos has won many awards for his legal work and is recognized as a leading individual in international capital markets by all of the major leading directories, including Who is Who Legal, Chambers Global, Chambers Europe, Chambers UK, Legal 500, IFLR, Client Choice, and others. In 2015, he was named as one of the 40 Rising Stars in the legal profession under 40 by Financial News. He is a frequent commentator on matters relating to Greece, Europe and the financial markets on the Wall Street Journal, the Financial Times, the New York Times, Bloomberg, Reuters and other leading international publications.